



## TOWER Technology

# TOWER TECHNOLOGY

### TOWER IDM Repository

The TOWER IDM Repository integrates the core functions of imaging, eMail and document management, report management and Web content recording into a single, comprehensive, transaction content warehouse. The IDM Repository manages all content and enables the capture, storage, management and retrieval of content, in native format, from a single logical back-end server (works on both Unix and Windows platforms).

Able to handle literally billions of documents and thousands of users on a single server, any document or content object can be retrieved to any location, regardless of where it is stored, completely transparent to the user.



### TOWER Enterprise Capture

TOWER Enterprise Capture (TEC) includes integrated modules to capture, enhance and index images of incoming bi-tonal or color paper documents, forms and faxes. TOWER Technology is recognized as the world leader in production color imaging.

TOWER's proven scanning and capture modules are designed for high-volume image capture in business-critical centralized or distributed production environments. TEC is a highly scalable and flexible information capture system for distributed environments to process a company's in-bound business forms, documents and correspondence.

### Production Imaging - TOWER IDM

TOWER IDM supports high volume, production-quality, color or black and white document image processing. TOWER Technology is a pioneer and leader in the use of this technology. Color images are faithful reproductions of the originals and are much easier to read than black and white. By utilizing advanced software-based color image processing technology, TOWER IDM enables significantly greater numbers of forms and documents to be scanned and indexed without operator intervention for contrast and color filtering adjustments & rescans, resulting in higher accuracy & lower costs.

### IDM Report Management

IDM Report Management is an application for capturing, storing, retrieving, viewing, re-printing and electronically distributing formatted computer output documents. These include internal corporate "green bar" reports as well as formatted outbound customer invoices and statements. Report Management applications include internal corporate report distribution, report analysis, customer service call center reference, electronic statement presentment for customer self-service via eMail or the Internet, legacy data consolidation and report mining.

### IDM Flow Manager

IDM Flow Manager is a production-level Workflow solution that includes instant access to folders of all forms of transaction documents and correspondence related to a case, and integration with legacy systems and desktop utilities. IDM Flow Manager can cut a two-week process cycle to 2-3 days and manage 20-30% annual growth in business volume without adding operations staff.

### TOWER Document Portal

The TOWER Document Portal provides intelligent, on-the-fly rendering of over 200 document formats to HTML or performance-optimized PNG or JPEG images for instant page-at-a-time viewing without the need for browser plug-ins or applets. The IDM Browser Client allows secure folder/document search, retrieval, viewing, printing and communication capabilities via the Internet.

### About TOWER Technology

TOWER Technology is a leading provider of infrastructure software for high-volume, complex or large scale document processing and records management. TOWER specializes in the development and deployment of applications to capture, store, retrieve, process, archive and lifecycle relevant business information. TOWER delivers high-volume document processing and workflow solutions that integrate with legacy systems and the Web for eBusiness, as well as collaborative document and records management solutions for eGovernment. TOWER has a long-term, proven track record of delivering large-scale solutions on time and on budget to Government and global industry giants in Financial Services and Insurance. For more information contact TOWER at 617-236-5500 or visit our website at [www.towertech.com](http://www.towertech.com).





# Tower Technology, Inc.

License Fee Schedule - Effective September 1, 2003.

All prices are in US\$.

<b>TOWER IDM - Document Storage</b>	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
IDM Repositories (Servers)	IDMREP	server	7,000
IDM Repositories - Multi Instances	IDMMIREP	server	20,000
IDM Active Cache Server	IDMACS	server	20,000
IDM Archival	IDMARC	server	20,000
IDM Legacy Links	IDMLL	link	20,000
IDM SAP ArchLink	IDMSAP	server	10,000
IDM Jukebox Mgr - low	IDMJBL	jukebox	2,500
IDM Jukebox Mgr - medium	IDMJBM	jukebox	5,000
IDM Jukebox Mgr - high	IDMJBH	jukebox	10,000
IDM Centera Manager	IDMEMC	server	10,000
IDM Optical Disk Defragmentor	IDMODD	server	1,500
IDM Passive Cache Server	IDMPCS	cache server	8,000
IDM Passive Cache Prefetch	IDMPCP	prefetch server	8,000
IDM DR Server	IDMDR	server	7,000
IDM Development Server	IDMDEV	server only, maximum of 10 users	7,000

## **TOWER IDM - Connection License - Electronic Document Imaging & Electronic Document Management**

	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
<b>Category I (1 to 30 Seats)</b>			
IDM Named SLU - 1 to 30 users	30NSLU	named user	2,915
IDM Concurrent SLU - 1 to 30 users	30CSLU	concurrent user	4,345
<b>Category II (31 to 150 seats)</b>			
IDM Named SLU - 31 to 150 users	150NSLU	named user	2,203
IDM Concurrent SLU - 31 to 150 users	150CSLU	concurrent user	3,284

**Category III (151 or More Seats) \***

IDM Named SLU - 151 or more users	250NSLU	named user	1,994
IDM Concurrent SLU - 151 or more users	250CSLU	concurrent user	2,974

\* Additional discounts may apply based on volume

<b>TOWER IDM Report Manager - COLD/ERM</b>	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
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**Category I (1 to 30 Seats)**

IDM COLD Named SLU - 1 to 30 users	30ENSLU	named user	803
IDM COLD Concurrent SLU - 1 to 30 users	30ECSLU	concurrent user	1,199

**Category II (31 to 150 seats)**

IDM COLD Named SLU - 31 to 150 users	150ENSLU	named user	607
IDM COLD Concurrent SLU - 31 to 150 users	150ECSLU	concurrent user	909

**Category III (151 or More Seats) \***

IDM COLD Named SLU - 151 or more users	250ENSLU	named user	548
IDM COLD Concurrent SLU - 151 or more users	250ECSLU	concurrent user	821

\* Additional discounts may apply based on volume

IDM AFP Viewer	ERMAFP	concurrent user	90
IDM Report Manager - PCL	ERMPOST	server	10,000
IDM Report Manager - Postscript	ERMPCL	server	10,000

<b>TOWER Enterprise Capture - Capture Sub-</b>	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
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IDM Auto Importer	IDMAI	server	10,000
IDM Auto Importer Barcode Option	IDMAIB	server	1,500
IA Export Module for Tower	IDMIAEX	export server	7,500
IDM Document Processing Server	IDMDPS	DPS server	0
IDM DPS Image Processing Option	DPSIP	DPS server	5,000
IDM DPS OCR Option	DPSOCR	DPS server	5,000
IDM DPS Multimedia Option	DPSMM	DPS server	5,000
IDM DPS PCL to Image Option	DPSPCL	DPS server	5,000
IDM Fax/Email Input Module	IDMFAXI	server	9,000
IDM Fax/Email Barcode Option	IDMFAXB	server	1,500
TEC (Tower Enterprise Capture) Server	TECSVR	TEC server	1,500
TEC AutoImporter	TECAI	TEC server	10,000

TEC Indexer	TECI	TEC indexer	2,500
TEC Low (scanner)	TECL	TEC scanner	5,000
TEC Medium (scanner)	TECM	TEC scanner	14,000
TEC High (scanner)	TECH	TEC scanner	22,000
TEC Ultra (scanner)	TECU	TEC scanner	118,000

<b>TOWER IDM - Document Output</b>	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
IDM Bulk Export Module	IDMBE	server	30,000
IDM Fax/Email Output Module	IDMFAXO	server	9,000
IDM Host Print	IDMHOST	server	15,000
IDM Postscript II Print Module	IDMPSII	server	5,000

<b>TOWER IDM - Database</b>	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
IDM Database	IDMDB	server	0

<b>TOWER IDM Flow Manager - Electronic Workflow</b>	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
IDM Flow Manager	IDMDEL	named user	495
IDM Case Mgmt	WISKSW	server	30,000

<b>TOWER IDM - Toolkits</b>	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
IDM ActiveX Toolkit	IDMSDK	developer*	5,000
IDM Interface Library	IDMLIB	developer*	5,000
IDM Corporate Document Portal Toolkit (Wintel)	IDMCDP	developer*	5,000
Tower Document Portal Toolkit (Unix)	IDMTDP	developer*	5,000
Tower eProcess Objects Toolkit	IDMEPO	developer*	5,000

*\* Concurrent user pricing applies to end users of the developed applications. Refer to Product Manual.*

<b>TOWER IDM - WebCapture</b>	<b>Product Code</b>	<b>License per</b>	<b>License Fee</b>
WebCapture Session Monitor	IDMSM	Web server CPU	10,000
WebCapture Server	IDMWC	CPU	50,000

#### **Warranty**

- Warranty is for ninety (90) days from purchase date. Extended warranty is available for up to twelve (12) months, and is calculated at 18% of the published list price.
- Standard support is to be provided during the Call Window defined as the hours of 8:30am to 5:30pm customer local time, Monday to Friday excluding public holidays. The Call Window may be extended to provide Maintenance Support services over longer hours and to include weekends, and pricing is listed below.

<b>Support Type Code</b>	<b>Hours of Coverage</b>	<b>Increase to STD Maintenance Support Fee</b>
568	Mon-Fri 6:00am-8:00pm	35%
5611	Mon-Fri 6:00am-11:00pm	45%
685	Mon-Sat 8:30am-5:30pm	30%
6811	Mon-Sat 8:30am 11:00pm	50%
785	7 Days 8:30am-5:30pm	45%
724	7 Days 24 Hours	70%

#### **PROFESSIONAL SERVICES**

<b>Resource Type</b>	<b>Daily Rate</b>	<b>Hourly Rate</b>
System Architect - Principal	2,400	300
Project Director	2,300	288
Workflow Consultant – Principal	2,300	288
System Architect	2,100	263
Integrator -Senior	1,800	225
Project Manager	1,800	225
Workflow Consultant	1,800	225
System Analyst	1,600	200
System Integrator	1,600	200
Programmer/Analyst - Senior	1,500	188
Programmer/Analyst	1,400	175
Integrator	1,400	175
Support (if outside contracted maintenance agreement times)	1,400	175